



**MohammadAli Aboutalebi Hosseini**

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### Professional Experience

- Parsian Hotels' Chain - CEO(2022-now)
- Parsian Azadi Hotel - CEO(2020-2022)
- Parsian Hotels' Chain - CEO (2018-2020)
- Parsian Kowsar Hotel- CEO (2016-2018)
- Daneshmand Research and Development Institute- CEO (2009-2016)
- Parsian Tourism and Recreational Center- a member of board of directors (2006-2009)
- Parsian Tourism and Recreational Center- Budget and Planning Manager (2004-2006) -
- Parsian Tourism and Recreational Center- Planning Manager (1997-2004)

### Education

- Master of Economics - Tehran University (Graduation: 1995)
- Bachelor of Economics - Tehran University (Graduation: 1992)

### Teaching Experience

- Planning and Development Course (Azad University)
- Micro Economics Course (Azad University)
- Macro Economics Course (Azad University)
- Planning and Development in Hospitality Industry (University of Applied Sciences- Bonyad Mostazafan Tourism Branch)
- Strategic Thinking in Hospitality Industry (University of Applied Sciences- Bonyad Mostazafan Tourism Branch)
- Strategic Planning in Hospitality Industry (University of Applied Sciences- Bonyad Mostazafan Tourism Branch)
- Feasibility Studies in Hospitality Industry (University of Applied Sciences- Bonyad Mostazafan Tourism Branch)

## **Skills**

- Business Plan Designing and Feasibility Studies
- Strategic Planning for Companies
- Applying EFQM framework Excellence Model to different companies
- Evaluation of Feasibility Studies (Verified inspector of Banking Investment Consultants' Club)

## **Professional Qualifications**

- Attended the following courses:
  - MINI MBA (Bonyad Mostazafan Training Institute)
  - Hospitality Management (Modul University- Vienna)
  - Hospitality Management (Bahar Open Business School)
  - Being Assertive Skills (Bonyad Mostazafan Training Institute)
- Negotiation Skills (Daneshmand Research and Development Institute)
- ICDL (Bonyad Mostazafan Training Institute)
- Teaming in Hospitality Industry (Daneshmand Research and Development Institute)
- Value-added Tax (VAT) and Calculation Methods (Daneshmand Research and Development Institute)
- Business Laws (Business Education Center)